

FPI has a Strong Record of Commitment to Small Business

Federal Prison Industries (FPI) has met or exceeded its goals in both prime contracts and subcontracts over the last five years. FPI has received numerous awards from the Department of Justice, Office of Small Business Disadvantaged Utilization.

- Awards for the highest total procurement dollars to small businesses in four of the last five years.
- Total procurement dollars for FY 2003 was \$497 million, and awards to small businesses were more than 53% of that total.
- Consistently exceeds Department of Justice small business goals.
- Consistently exceeds Small Business Administration goals.

Visit us at www.unicor.gov to review our small business accomplishments (updated quarterly).

Example: Your agency awards a contract to FPI for \$500 thousand dollars. Your agency could potentially receive subcontracting dollars as follows:

■ Small Business	\$250 thousand
■ Small Disadvantage Business	\$ 50 thousand
■ Women-Owned Business	\$ 25 thousand
■ HUBZone Business	\$ 15 thousand
■ Service-Disabled Veteran Small Business	\$ 15 thousand

This information can be reported through the Federal Procurement Data System (FPDS) to the Small Business Administration for subcontracting credit.



U.S. Department of Justice
FPI
Federal Prison Industries, Inc.

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Washington, DC 20534

For specific questions about procurement,
visit our website:

www.unicor.gov/procurement/procure.htm

Meeting Your Small Business Goals

Just Got Easier - See How



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The Small Business Act requires that all executive branch agencies negotiate with the Small Business Administration annually to develop small business prime and sub-contracting goals.

With the large number of mergers and acquisitions over the past ten years creating larger and larger companies, it has become more challenging for agencies to achieve these goals.

FPI maintains one of the highest percentages of total award dollars going to small and small disadvantaged businesses within the U.S. government, consistently exceeding the SBA goals. FPI's commitment to small and small disadvantaged businesses is more than simply meeting statutory requirements— it is a culture devoted to strong, on-going relationships, year after year. The historical record of FPI performance leaves no doubt about this commitment.

The Federal Acquisition Regulation (FAR) and the Small Business Act require prime contractors receiving contracts which exceed the simplified acquisition threshold, to give small businesses an opportunity to participate. FPI complies with these requirements as well. This directly benefits you and your agency's small business goals.

Use the flow down provisions of the Small Business Act



when you contract with Federal Prison Industries (FPI) and receive credit for small business utilization against your small business subcontracting goals.

How Does This Benefit Your Agency?

By awarding contracts to FPI, you can credit small and small disadvantaged business dollars captured in FPI subcontracting plans and apply them toward your agency's small business goals. Not only do you receive outstanding product and services from FPI, you also receive credit for the subcontracting plans FPI has already negotiated.

FPI Small Business Subcontracting Program – Exceeding Our Goals

To comply with its statutory requirement to contract with small businesses, FPI has developed comprehensive subcontracting plans (similar to the private sector) that will allow it to provide subcontracting information to federal agencies. This will assist our customers in meeting their small business goals.

One More Value-Added Reason to Partner with FPI

When you are conducting your best value analysis of various offers, keep in mind FPI's strong commitment and proven track record for support of small disadvantaged businesses. We are proud of these long-standing relationships over the years, as well as the quality products and services our team provides its customers.